

## **Scripts for clients that scheduled an appointment with you:**

Hi (NAME), this is (your name) with (business name) Chiropractic. I see here that you filled out an offer on (Facebook, Our Website, etc...), and I'm just calling to get to know you a bit, take some notes down for the doctor to keep in mind for your appointment as well as get that appointment scheduled for you.

So tell me a little bit about what is happening?  
(Lead them through the conversation with questions)

- Are there any specific problems that seem to bother you every day?
- How long has that been going on?
- Is there anything you have been doing to manage these symptoms?

You know, I personally came to work at \*Name\* chiropractic because I love the approach of our office. We really take a look at the patients' problems here and help them without any surgeries or extreme measures. So, I'm really excited to have you come in and meet Dr NAME. He's/she's an amazing chiropractor.

So, we have you down for (TIME) on (DAY). Do you know where the office is?

Ok great, do you have any questions for me at all?

Alright, well I look forward to meeting you on \*Day, time\*.

Have a great day!